



CHARGING AN ADVICE FEE WITH HOSTPLUS.

With Hostplus, you and your clients can benefit from charging your financial advice fee directly from their nominated Hostplus account.

What fee can be charged?

Fee deductions are only applicable to advice and services provided in the Statement of Advice pertaining to your client's Hostplus account, including:

- selection of Hostplus super or pension products
- investment allocation within the Hostplus super or pension
- consolidation of super or pension products
- contributions into Hostplus
- super or pension draw-down and withdrawals
- transition to retirement strategies
- superannuation reboots/recontributions
- insurance through Hostplus
- Centrelink or Age Pension arrangements; and
- retirement adequacy projections.

Advisers are only permitted to charge a pre-agreed upfront fee charged as a lump sum. The ability for members to pay for advice in monthly instalments is scheduled to be available in Q3 2022.

Advice Fee Limits

The following Advice fee limits apply per financial year:

Advice fee frequency	Maximum fee payable
Once off fees deducted immediately.	The lower of \$3,000 or 1.5% of account balance per Member.

Your client must retain a minimum balance of \$6,000 in their Hostplus account after the deduction of the fee is applied. Advice fee amounts are definable as 'inclusive of GST' as either a dollar amount or percentage amount.

We are in the process of enhancing these provisions to introduce:

- monthly by instalment advice arrangements (for a 12-month period), and
- a higher fee limit per financial year.

Advice Fee Request Process

Your client's written consent to have an advice fee deducted from their Hostplus account must be provided by completing an Advice Fee Consent form.

On receipt of the consent form, Hostplus will validate the following information:

- certified ID of the Member,
- member details (name, address, and date of birth)
- adviser details (Hostplus Adviser Number),
- adviser details (Adviser name, email address, contact number, ASIC registration number, ABN number and Licensee AFSL number),
- that there is a current agreement in place with the Licensee[^]; and
- the adviser's status on the ASIC Financial Advisers Register.

[^]Hostplus will only pay an advice fee where there is a valid Licensee & Adviser Agreement in place. This agreement is to be completed by the adviser and Licensee and forwarded to advisers@hostplus.com.au



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This Advice Fee, once approved, will be deducted from your client's Hostplus account and paid to your Licensee.

The Advice Fee Consent form and Licensee and Adviser Agreement can be found on our website at hostplus.com.au/financial-planning/for-advisers.

Consent

Your client's consent expires once the amount is deducted from their Hostplus account. This means you are required to seek consent again for future Advice Fee deductions.

Payment process

Once approved, all advice fees are paid by Electronic Funds Transfer (EFT) to the Licensee. Fees will not be deducted from the member's account until a Licensee Agreement has been entered and authorised.

Payment of advice fees are on the 15th of the next month, or as soon as possible thereafter. A Receipt Created Tax Invoice (RCTI) will be issued via email to the Licensee upon payment.

Advice Fee Audits

Hostplus (Trustee) is required by APRA and ASIC (Regulators) to monitor and maintain oversight on advice fees charged by financial advisers. More specifically, the advice fee oversight needs to address four key areas:

1. Are the deductions explicitly authorised by Members and are they consistent with the authorisations and disclosures made to Members?
2. Has advice been provided?
3. Is the deduction consistent with the sole purpose test?
4. Is the deduction in the best financial interests of the Member?

Hostplus reserves the right to request a Statement of Advice relating to any Advice Fee Request and to withhold any Advice Fees (or seek refund of a fee already paid) to the extent it forms the reasonable view that the Statement of Advice does not relate to a matter that would allow Hostplus to action the deduction of Advice Fees, under the relevant law.

Contact information

All Advice Fee Consent forms or Licensee & Adviser Agreements should be emailed to advisers@hostplus.com.au

WE'RE HERE TO HELP.

If you have any questions, we're happy to help. You can call us on **1300 467 875** 8am-8pm (AEST), Monday to Friday or visit hostplus.com.au

THAT'S
A PLUS+



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